

Protak Product Specialist – Job Description

Protak Scientific

We are the world exclusive manufacturer of Enzymatic Biological Indicators (EI's) for rapid decontamination process validation for the pharmaceutical and healthcare sectors. Having invested multimillions into product development and global introduction, we are now rapidly growing and see significant growth. As the business continues to expand we are looking for exceptional individuals to join our company as Product Specialists

Definition:

Responsible for successful Protak product delivery and adoption. Ensuring a robust scientifically based delivery of Protak products to our users globally. To manage Protak Projects both internally and externally. Taking managerial responsibility for the complete project to stakeholder satisfaction.

Overall Purpose of the Role:

As a Protak product focussed specialist the role is to develop, advance and lead customer understanding of our tAK products and technology. Bringing existing knowledge and experiences into the company, leading projects that further the foundational understanding of the product and ensuring our products exceed industry, regulatory and customer expectations. Delivering and creating a culture of continuous improvement throughout the company. Leading the company to achieve scientific adoption and understanding of our products and supporting business goals.

Key Responsibilities:

Strategy and Development

- Contribute to the creation and implementation of customer adoption projects and roll out programs.
- Lead the Pharmaceutical Industry in understanding tAK Enzymatic Biological Indicators.
- Contribute to new business initiatives and projects and review and communicate the impact on Quality Management Systems (QMS).
- Lead the company and deliver technically at all levels.

General and Task Management

- To grow a high level of EI product knowledge that you can effectively deliver to customers.
- Understand all aspects of hydrogen peroxide decontamination processes and lead customers in technology understanding.
- Have existing knowledge of VHP cycle development and validation using conventional methods.
- To have at least a basic microbiological understanding but be willing to learn and advance to a detailed and strong capability relating to Biological Indicators and our technology.
- Introduce new systems and procedures where appropriate.
- Train others in all aspects of the EI technology and associated validation..
- Undertake regular internal and process audits.
- Be willing to travel and support customers around the globe as needed.
- Have a good report writing capability.



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- Have strong excel and statistical skills that can be utilised to delivery information clearly and concisely.
- Be competent and comfortable presenting technically to potentially large groups of people.

People Management

- Monitor the completion of tasks and ensure good performance and record on appropriate systems.
- Consistently promote high standards through personal example and roll out through the team so that each member of the team understands the standards and behaviours expected of them.
- Review, implement and update company records e.g. training matrices, performance reviews, risk assessments.
- Relationship Management.
- Develop and maintain strong relationships with internal and external stakeholders to ensure optimal performance.
- Work collaboratively, negotiate and engage with key stakeholders to facilitate delivery and compliance with the quality strategy.
- Liaise and communicate with other departments, customers, suppliers and other service providers.
- You can be assured of your future at Protak with potential progression of the role as follow:
 - Manage, coach and develop a high performing Product Specialist team that meets agreed objectives and which delivers best practice results, added value and continuous improvements.
 - Manage and lead as the team grows, ensuring adequate staff training and understanding.
 - Motivate and coach the team to operational success, both in terms of delivery and customer satisfaction.

Self Management

- Comply with the Health, Safety and Environmental Policies.
- Proactively contribute to creating a good team atmosphere.
- Anticipates and overcomes obstacles.
- Makes useful links to arrive at insightful plans and solutions.
- Embraces personal challenge.
- Confident, rounded thinking.
- Takes ownership for team cohesion and team development.
- Is self aware.
- Is resilient, optimistic and open to change.
- Has a collaborative approach to others.
- A self-starter, motivated and able to positively motivate others.
- Focused, target driven with a positive, can-do attitude.



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Skills and Attributes:

- An outstanding communicator and diligent task completer.
- Excellent leadership and man-management skills.
- Excellent interpersonal skills.
- Ability to managed upwards, ensuring that the Senior management team are kept aware of status of projects and actions effecting the business.
- Ability to manage a variety of cross-functional team members.
- Excellent written, verbal and presentation skills.
- Excellent organisational and follow-up skills.
- Competent in problem solving, team building, planning and decision making.
- Commercially aware.

Qualifications and Experience Levels:

- Relevant pharmaceutical related degree is preferred, or HND, BTec Professional Level 5 Award or equivalent NVQ Level 5 qualifications.
- Significant experience in an aseptic pharmaceutical production / manufacturing environment is advantageous and desirable.
- Any microbiological and validation skill or experience a distinct advantage.
- Strong knowledge of pharmaceutical quality management.
- Experience of leading a team in a medical device / pharmaceutical quality environment.
- Experience of dealing with customers and suppliers.